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January 29th 1912

Messrs Braun & Blanchard

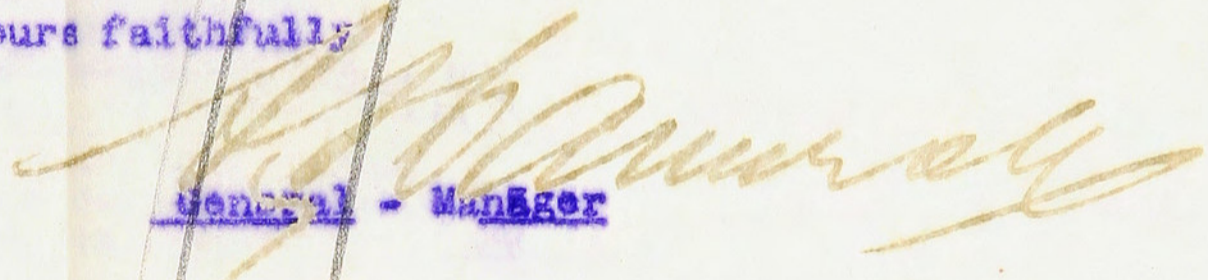
S T O R E S Department

Dear Sirs ,

Herein we beg to hand you liquidation of our account in your favour to 31st December 1911 with your good selves showing balances/of : -

£ 132. 2. 5 and \$ 310.24 currency , which figures we trust will be found correct on examination, and for which we beg to hand you the corresponding cheques , the receipt of which please acknowledge .

Yours faithfully



General - Manager

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LIQUIDACION de CUENTAS

Señores Braun & Blanchard, Cta A L M A C E N

en cta con la

Sociedad Explotadora de Tierra del Fuego, Oficina de Pta Arenas

Libras, H A B E R
M/corriente

31 por saldo a favor de los S. S. Braun & Blanchard segun resumen de esta fecha : - £ 1691. 9. 0 \$ 20545.79 ✓

10 " saldo a favor de los mismos Señores segun resumen de esta fecha 132. 2 .5 1904.45 ✓

£ 1823. 11. 5 \$ 22450.24

a deducir

29 Nuestro pagos, en esta fecha a cts 1691. 9. 0 20000.00 ✓

£ 132. 2. 5 \$ 2450.24 ✓

Menos,

Importe de n/Notas de debito, no abonados por los Señores Braun & Blanchard : -

22/12/11 , 2 caballos tiro \$ 700.00 ✓
28/12/11 30 caj. lenguas 1440.00 ✓

2140.00 ✓

Saldos a favor de los Señores Braun & Blanchard : -

£ 132. 2. 5 \$ 310.24 ✓

B. & O. E.

Punta Arenas

29 de Enero de 1912

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94

h. Por la Sociedad Esplotadora de Tierra del Fuego,

[Handwritten signature]
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gt

January 31st 1912

Messrs Braun & Blanchard

Stores Department

Dear Sirs,

Referring to the resumer of accounts against Mr W.R.Cameron dated 27th July 1911 amounting to :-

£ 61. 0. 11 and \$ 68.75 kindly transfer from said account to the account of this Company, Section PUNTA DELGADA the following amounts : -
55. 13. 1 and \$ 68.75 leaving for Mr Cameron's account the sum ^{of} /:
£25. 7. 10 .

Yours faithfully

[Handwritten Signature]

General - Manager .

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Punta Arenas,

Enero 31 de 1912.

Srs
Braun y Blanchard,

Seccion Servicio Maritimo.

Muy Srs nuestros:- De los 40 sacos de papas que recibieron
vds ayer de Diego Turco, sirvanse mandar por el vapor
"Cordillera" que sale esta noche para Bahia Inutil :-

20 sacos á PUERTO NUEVO, y

10 " " RIO-MCCLELLAND.

Sin otro motivo.

Somos de Vds. Attos y SS.SS.

p. Por la Sociedad Explotadora de Tierra del Fuego

Edm. Salas

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January 31st 1912

Messrs Lion & Coy.

Punta Arenas.

Dear Sirs,

We confirm our conversation by telephone during which we requested you to make for our Factory at Puerto Bories, Ultima Esperanza, the following articles viz : -

- 72 ft 2" shafting with couplings and two collars,
- 6 plummer block bearings to carry shafting,
- 1 split pulley(wooden) 6" face X 18" for 3" bore
- 1 " " " " 6" " X 30" " 2" " .

Yours faithfully

General - Manager.

February 8th 1912 .

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101

Messrs Braas & Blanchard
Shipping Department

Dear Sirs ,

By the last trip of the " CORDILLERA " from the New Port Calcutta Josefina there were embarked by mistake two (2) bales of skin pieces without either mark or number. These bales were not on the manifest and should have been tallied here in excess of the number mentioned thereon viz 254 ; the number of bales loaded at New Port were really 256 .

Will you kindly give instructions that these unmarked bales be carefully looked for when loading the wool to the oceangoing steamer, and that they may be put on one side, so that we may brand and number them .

Yours faithfully

[Handwritten Signature]
General - Manager.

February 8th 1912

Messrs Braun & Blanchard

Presente.

Dear Sirs,

Referring again to your letter of 11th January ultimo re local freights, for your guidance we beg to transcribe the paragraph from our Managing Director's letter of 26th January in which he replies to same, as the matter was referred to our Valparaiso Office for their re-consideration viz : -

" Braun & Blanchard : - El Directorio en sesion de 23 del presente se impuso de la carta de estos Señores pidiendo que se reconsidere el acuerdo anterior contrario a la modificacion, solicitada por ellos, del contrato de fletes y resolvió por unanimidad de votos mantener dicho acuerdo .

Cuando se celebró el contrato en Enero de 1910 se previó el caso de alteraciones en el cambio que pudieran perjudicar a los armadores y se convino por esto en pagar a l2d los fletes estipulados en moneda corriente . Si en esa época se hubiera producido la huelga de la jente de mar, y los armadores se hubieran visto obligados a pagar los jornales a l2d, por cierto no habrian pedido aumento de la tarifa que fue establecida en prevision de este caso . Despues de un año y nueve meses ha llegado a suceder lo que desde entonces estaba previsto y, por consiguiente, no se debe tratar de un hecho nuevo que altere sustancialmente la situacion que existia al celebrarse el contrato y que aconseje la modificacion de este por razones de equidad .

El examen del cuadro comparativo de tarifas anexo a la carta de los Señores Braun & Blanchard , confirma al Directorio en la ^{creencia} ~~opinion~~ de que la Sociedad no goza de ventajas en cuanto a fletes que guarden relacion con la magnitud de su trafico y ~~con~~ con la seguridad que ofrece a los armadores un contrato a largo plazo.

Ademas llama la atencion el que los Armadores pidan lisa y llanamente que la Sociedad pague la tarifa contratada mas 10%, sin tomar en cuenta que este recargo general excede con mucho al mayor gravamen que les impone el arreglo hecho con sus

(2)

"sus jornaleros en la parte relacionada con los servicios de la Espletadora y sin considerar tambien que tal recargo en la lana, por ejemplo, dejaria a la Sociedad en condicion mas desfavorable que al publico . En efecto el cuadro a que me refiero establece que la Sociedad en el flete de lana tiene 3% de ventaja sobre la tarifa jeneral , por tanto si pagase su tarifa con 10% de recargo pagaria mas que el publico sin contrato .

El asunto queda terminado con el nuevo acuerdo tomado por el Directorio en la Sesion de 23 del presente, y conviene que no se vuelva a hablar de este negocio que mejor habria sido no poner en discusion " .

Yours faithfully

A. B. Conway
General - Manager

February 12th 1912 .

Messrs. Gray & Merchand

Shipping Department

Dear Sirs,

To enable us to complete the entry we shall be glad to receive from you the number of bales of wool from our Section San Sebastian tallied out of the "BREEZE" in her voyage of the 5th inst.

Yours faithfully

J. H. Murray
General - Manager .

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Punta Arenas,

Febrero 14 de 1912.

Srs
Braun y Blanchard,

Seccion Servicio Maritimo.

Muy Srs Nuestros:-

Sirvanse embarcar en el vapor "Alejandro"
con destino á FUERTE BORLES? UTTIMA ESPERANZA. los 10
sacos de Papas que quedan de los 40 sacos que recibieron vds
de Diego Irujo por nuestra cuenta.

Comos de vds Attos y SS. SS.

February 16th 1912

The Manager

Teller Minerva

Pregate

Dear Sir,

To enable you to make the necessary preparations for the installation of the machinery, for your guidance we beg to transcribe the contents of a cablegram just received from our London Agents referring to the plant on order for our tug which is being built for Ultima Esperanza : -

Tug-engines, " Holly Branch ", 27th day of January "

The said str will probably arrive at this port towards the end the-end-of the present month .

Yours faithfully

A. B. Cameron

General - Manager .

As far as we know the boiler should have been shipped by an earlier steamer than the Enjuico

*176
7*

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16 de Febrero de 1912

Señores Braun & Blanchard

ALMACEN

Muy Señores mios ,

Sirvanse embarcar lo mas pronto posible a la Seccion Phillip Bay las siguiente madera : -

Cta EDIFICIOS

4000' de pino 5/8"

600' " " 1"

2 puertas de pino , pequenas y baratas

50 piezas 3 x 3x 12 madera del pais

50 " 2 x 4 x 12 " idem "

200 " 1 x 6x 12 " idem "

Tenemos que recordar a Uds en embarque tambien , lo mas pronto posible, de los 15000 piquetes ya pedidos para la Seccion Punta Delgada (Bahia Muncion) .

Queda de Uds S. Att. y S. S.


 Administrador - General .

Faint, illegible handwriting in blue ink, possibly a signature or name.

Faint, illegible handwriting in purple ink, possibly initials or a date.

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February 21st 1912

Messrs Braun & Blanchard

Shipping Department

Dear Sirs,

Per next opportunity to Ultima Esperanza kindly ship empty barrels at Sarded and Salazar's establishments, because we have sufficient for our purpose now at Caleta Josefina, require very few more at Punta Delgada, and do not propose working this season at the Phillip Bay Graseria.

Yours faithfully


General - Manager

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February 22nd 1912

Messrs Braun & Blanchard

Servicios Maritimos

Dear Sirs ,

The Manager at Punta Dalgada Factory in his letter of 18th inst advises us that he is still short of the following material viz :-

60 boxes tinsplate ex " Vine Branch " and
51 packages ex " Colbert " ,

which cargo we presume went forward per " Cordillera " yesterday, if not kindly forward it per first opportunity , as it is urgently required in order to commence work there .

Yours faithfully

[Handwritten Signature]
General- Manager .

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February 23rd 1912

Messrs. Brown & Blanchard
Shipping Department

Dear Sirs,

Please take note that Julian Sardes has ready for shipment at Leña Dura : -

515 empty cases for tongues and extract, which should be shipped to Punta Delgada Factory, before they commence killing there on or about 12th February March. At the same time it might be possible for you to take away empty barrels from the same place in order to make up a shipment.

Yours faithfully

J. H. Acuña
General - Manager

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February 27th 1912

Messrs Braun & Blanchard

Shipping Department

Dear Sirs ,

The Manager of our Section San Sebastian in his letter of 20th inst refers to the shipping of his wool as follows : -

" I shall be glad to see some more wool away. I have had to put new bagging on some of the bales, they have been lying outside so long in the rain that the bagging was quite rotten "

and which we have transcribed to you for your guidance, as the

" B R E E Z E " leaves again tonight for San Sebastian .

Yours faithfully

W. B. ...
General - Manager

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February 28th 1912

Messrs Braun & Blanchard

Shipping Department

Dear Sirs,

We are advised from Puerto Prat, that they are still short of the following packages ^{C A S} _{E S P} of transit cargo viz : -

- " ex " Alejandro " 12/ 9 / 11
 1 cajon leche ex " Turpin " Nos 371/470
 1 " cerveza ex " Heluan " y de otro cajon faltaron 40(40)
 botellas, No 680 / 739
- " ex " Alejandro " llegado en Octubre sin manifiesto
 ex " Cedar Branch "
 4 drums liquid carbolic ea. 5 glns Nos 4461/5560
 1 cask sheep dip 40 gallons Nos 5561/623
- " Ex " Alejandro " 9 Noviembre 1911
 1 cajon No 335 ex " Ville de Havre "
- " ex " Keelrow " 25 de Noviembre de 1911
 2 cajones pimenton, cargadores Braun & Blanchard,

regarding which packages please make the necessary enquiries and have them forwarded tomorrow per " Alejandro " if found .

The Manager at Punta Delgada Section (Municion Bay) advises us he is still short of the following packages : -

- MUN ex " Polynesia " 1 bag granulated sugar ,
- ESP " " Cedar Branch " , Nos 32, 1 bdl crowbars
 idem " 2104 1 coil pure manila rope .

Mr Meltzahn also points out that he was short of one bdl crowbars last season as well , therefore kindly see if there are any loose ones

(2)

ones on board of the hulks, because it is strange they should go
missing two consecutive seasons .

Yours faithfully

W. J. Murray
General - Manager .

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February 23rd 1912

Messrs Braun & Blanchard

Almagen

Dear Sirs,

Replying to your favour of 26th inst re the balance of the account against Mr W. R. Cameron herein we beg to hand you our cheque for :-

& £5. 7. 10 in payment of same, the receipt of which please acknowledge .

Yours faithfully

W. Murray
General - Manager .

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February 29th 1912

Messrs Braun & Blanchard
Shipping Department

Dear Sirs,

Please ship without fail to Puerto Beries per
"Alejandro" :-

20 tons English coal, good quality, suitable for TINSMITHS' use.

Yours faithfully

[Handwritten Signature]
General - Manager

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Copy of the B/L of goods arrived ex Holly Branch from Liverpool.

<u>Mark</u>	<u>No.</u>	<u>Description</u>	<u>Kilos</u>
SOC			
ESB	1	Boiler	18209
	2	Smoke Box	1171
	3	Tunnel	738
	4/6	Cases	1548
	7	Tank	185
	8/9	Cases	450
	10	Bellows Forge	38
	11/17	Cases	565
	18	Tunnel Shaft	248
	19	Case	88
	20/23	Mooring Pipes	132
	24/7	Iron Bollards	272
	28/31	Boiler Stools	216
	32	Quadrant	77
	33/8	Davits	800
	38	Bundle Angles	38
	39	Case	198
	40	Skel Case	133
	41	Propeller Shaft	620
	42/3	Cases	2075
	44	Bundle Grating	68
	45	Propeller	516
	46/7	Ventilator Cowls	92
	48/9	Ventilator Tubes	224
	50	Steam Pipe	27
	51/3	Bundles Tubes	340
	54	Iron Crate Engines	9176
	55	Torving Band	85

55 Cases in all.

Punta Arenas

February 20th 1912.

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Punta Arenas,

Marzo 4 de 1912.

Sres.

Braun y Blanchard,

Servicios Maritimos.

Muy Señores nuestros:-

Siervanse recibir del Señor Tadeo Benasich, 67 sacos de Papas, que se servirán distribuir como sigue :-

á la <u>fábrica de Punta Delgada</u> por el vapor que saldrá el <u>7 del presente</u>	25 sacos
" <u>Puerto Morlan, Ultima Esperanza</u> , por el " <u>Alejandro</u> "	25 "
" <u>Cerro Castillo, Ultima Esperanza</u> por id.	15 "
" <u>Puerto Curtes, Rio Verde.</u>	2 "
	<u>67 sacos.</u>

De Vds. Sus atenc y SS. SS.

[Handwritten Signature]
Gerente Administrador General.

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Punta Arenas,

5th March 1912.

Messrs

Braun and Blanchard,

Shipping Department.

Dear Sirs:-

We learn from the Office of Mrs Valenzuela that the
 e.s. "Freeze" has discharged on board the ponton "Onoidea", the
 following :-

4 wheels
 2 pieces machinery
 3 axles.

We should like to have these on shore as soon as
 possible, and shall be obliged if you will give the matter your
 immediate attention.

Yours faithfully,

H. B. Murray
 General Manager.

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1119

March 5th 1912

Messrs. Brown & Blanchard
Shipping Department

Dear Sirs,

Remain we beg to hand you B/Lading duly endorsed for
C A S
goods being etc. at "Thessalia" for E S P to enable you to obtain
delivery of same, and have it forwarded per "Alejandro" to
Merica Crst, as the goods are urgently required there, in order
to be ready for the *shipment during the month of March*
Yours faithfully

J. J. Cameron
General - Manager.

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March 5th 1912

Messrs Brown & Blanchard
Shipping Department

Dear Sirs,

Please take note that we have not received from you any manifests of the cargo shipped to our various Sections since 11th February " Cordillera " to Saleta Josefina, and that document we obtained from you after applying for it several times ; if these documents are not on file in this Office for reference it puts us to great inconvenience , we refer particularly to recent the voyage of the " Cordillera " with cargo for Delgada, Municion and Punta Espera , for which we have not yet received the corresponding papers .

Trusting this important matter will receive your careful attention in future ,

We remain yours faithfully

[Handwritten Signature]
General - Manager

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March 5th 1918

Messrs Brain & Blanchard

Shipping Department

Dear Sirs,

Herein we beg to hand you bills of lading for the
G A S
following shipmen s R S P which kindly forward per " Alejandro " to
Puerto Prat as the goods are urgently required at Castille viz : -

80 cases milk ex " Dalues " and
107 " sundries ex " Rutherglen " .

Yours faithfully

[Handwritten Signature]

General Manager .

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March 6th 1912

Messrs Braun & Blanchard

Shipping Department

Dear Sirs,

Herein we beg to hand you bill of lading for : -

110 sacks afrechillo ex " Thuringia " from Concepcion
for the Tannery at Puerto Bories ; we have arranged with the
Kosmos Line Agency to deliver the stuff to you for shipment per
" Alejandro " as it is ur ently required at Ultima Esperanza in
order to proceed with the operations at the Works .

Yours faithfully

[Handwritten Signature]
General - Manager

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~~123~~

Punta Arenas

March 7th 1912

Messrs Braun & Blanchard

Servicios Maritimos

Dear Sirs,

The Manager at San Sebastian reports that he had a difference in the tally of the bales of wool shipped by the "Breeze" on her last voyage with the Captain, therefore kindly give instructions to have them carefully tallied out, and advise us the result of the tally.

Yours faithfully

[Signature]
General - Manager

1922
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Punta Arenas,

Marzo 8 de 1912.

Señores
Ernest y Mandelari,
Pte.

Muy Señores maestros:-

Quisiera recibir del Señor Mateo
Bonsvich, 5 sacos de Papas, para mandar a PUNTA ESPORA por
el vapor de la costa.

Senas de Vdo. Attes y SS. SS.

Por la Sociedad Explotadora de Tierra del Fuego

[Handwritten signature]
S.

1 2 3

1 2 5

NOTA de DEBITO.

Señores Braun & Blanchard

en cta con la

Sociedad Explotadora de Tierra del Fuego, Seccion McClelland,

DEBE.

1912

Marzo 8 a valor de lo siguiente entregado a sus vapores en Ultima Esperanza segun recibos de los capitanes adjuntos : -

23/1/12 al " <u>Araucannia</u> "			
15 capones a \$ 8.50	\$	127.50	
1/2 vacuno		60.00	
30 panes		30.00	\$ 217.50
1/2/12 al vapor " <u>Alejandro</u> "			
2 1/4 vacunos en			270.00
4/2/12 al vapor " <u>Araucannia</u> "			
1 1/4 vacunos		150.00	
15 panes		15.00	165.00
			<u>-----</u>

\$ 652.50 a 12d

da \$ 32.12.6 .

H. & C. S.
Punta Arenas
3 de Marzo de 1912 .

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~~124~~

NOTA de DEBITO .

Señores BRAUN & BLANCHARD

Servicios Maritimos ,

en eta con la

Sociedad Explotadora de Tierra del Fuego, Seccion Springhill,

DEBE .

1912

Marzo 8 a valor de lo siguiente entregado a sus vapores en Punta Espora : -

16/2/12 al vapor " Carolina "	
2 capones a \$ 8.50	\$ 17.00
21/3/12 a la goleta " Archie "	
2 capones a \$ 8.50	17.00

\$ 34.00 de 12d
da £ 1.14.0

(segun recibos de los capitanes adjuntos)

E. & O. E.

Punta Arenas

8 de Marzo de 1912 .

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Punta Arenas

9 de Marzo de 1912

Señores Braun & Blanchard

Almacén

Muy Señores míos,

Sirvame embarcar por primer vapor a Punta Espora por
 cta de la Sección SPRINGHILL los siguientes materiales :-

Cta EDIFICIOS

Vidrios, 1 doc.panes cada uno de los siguientes tamaños :-

17" x 13 1/4"
 16" x 14 "
 14" x 12 "
 12" x 11 "
 12" x 10 "

Madera :-

50	tablas	6" x 1" x 12'
50	piezas	4" x 3" x 12'
6	"	10" x 4" x 12'
50	"	3" x 3" x 12'
50	"	3" x 2" x 12'.

Queda de Uds S. Att. y S. S.

H. W. Blanchard
 Administrador - General

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Punta Arenas

March 14th 1912

Messrs Braun & Blanchard
Shipping Department

Dear Sirs ,

The " Armando " will bring into this port from Punta Delgada Factory for account of the Falkland Island Coy the following materials : -

1/8 ton Tin and
1/2 " Lead,

which kindly deliver to their Agents - Messrs Stubenrauch & Coy - for shipment to Port Stanley on Sunday first per mailstr .

Freight from Punta Delgada to Punta Arenas for account of Messrs Stubenrauch & Coy .

Yours faithfully

W. L. Henry
General - Manager .

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NOTA de DEBITO

Señores B R A N & B L A N C H A R D

Servicios Maritimos ,

en cuenta con la

Sociedad Esplotadora de Tierra del Fuego , Seccion PHILLIP BAY

D E B E .

1912

Enero 22 a valor de los 2 capones entregados
al la goleta "archie" en esta
fecha segun recibo del Capitan
adjunto : - a \$ 8.50 de 12d c/u

17/

S. & O. E.
Punta Arenas
18 de Marzo de 1912

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Punta Arenas

March 18th 1912

Messrs Brown & Blanchard

Shipping Department

Dear Sirs,

For your guidance we beg to transcribe the following telegram just received from Valparaiso : -

" Antes de embarcar sebo de vacas sirvase enviar como muestras dos barriles Talcahuano y dos a Valparaiso " .

The " Alejandro " will bring down a large shipment of this tallow from Pto Barria , which will be forwarded to the North per " Magallanes " sailing towards the end of the month, therefore it would be advisable to send the samples per an earlier opportunity .

Yours faithfully

C. H. ...
 General - Manager .

~~1 129
1 31~~

N O T A de D E B I T O .

Señores B R A U N & B L A N C H A R D

en cta con la

Sociedad Explotadora de Tierra del Fuego, Seccion Springhill

D E B E .

1912
Febr 29 a valor de los 2 capones entregados en
esta fecha a la goleta " Archie "
segun recibo del Capitan adjunto a
\$ 8.50 de 12d e/u

17/

E. & O. S.
Punta Arenas
28 de Marzo de 1912

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~~132~~

March 30th 1912

Messrs Braun & Blanchard

Shipping Department

Dear Sirs,

Confirming our conversation of today, herein we beg to hand you now B/Lading duly endorsed for 300 bags Tobacco powder consigned to Mr F. H. Townsend ex "ALMOND BRANCH" which kindly forward to section Phillip Bay as soon as possible.

Yours faithfully

General - Manager

~~134~~
~~134~~

April 1st 1912

Mr. J. M. ...

Shipping Department,

...

Herein we beg to hand you B/Lading for 13 packages
of ... United States for this Company, which kindly
forward to Ultime Esperanza and Galea Josefina per the vessels
sailing this week before the installation of the Custom House,
as several of them contain tobacco.

duly endorsed

Yours faithfully

[Handwritten Signature]

General - Manager .